

Title	Date	Description	Speaker	Price	Credits
<b>Appellate Success: Best Practices for Maximum Impact</b>	May 4, 2018	The seminar will address issues of both written and oral appellate advocacy including suggestions regarding effective factum writing. There will be discussion of both civil and criminal practice and procedure, including the preparation, use and filing of transcripts, as well as the use of electronic technology. There will be an opportunity for participants to ask questions and make suggestions. Some procedural matters like bail pending appeal or new trial may also be addressed. Participants will receive a complimentary copy of the second publication of the "Court of Appeal Civil Practice" book. Items that were not included in the first publication are: the new Court of Appeal Act, new practice notes, annotated rules and a history of the Court.	The Hon. Justice J. Derek Green NLCA The Hon. Justice Lois R. Hoegg NLCA The Hon. Justice B. Gale Welsh NLCA	\$115.00	3.5 hours
<b>An Introduction to Cultural Competency</b>	May 10, 2018	Now more than ever, Newfoundland and Labrador is home to a growing number of people from a wide range of cultural backgrounds. With immigration to the province set to accelerate over the next two decades, it is critical for those who provide essential public services to develop the skills necessary to work productively in cross-cultural contexts. This introductory presentation on cultural competency will provide an overview of the demographic changes taking place in the province while also considering the ways in which diverse populations can face systemic bias and discrimination. It will conclude with a discussion of the legal duty to accommodate diversity in the workplace as well as effective strategies that individuals and organizations can use to become more culturally inclusive.	Carey Majid Justin Campbell	\$57.50	2.5 hours
<b>HST Tips and Traps for the Real Estate Lawyer</b>	May 17, 2018	While most supplies of real estate are generally subject to HST, this is not always the case. In this session, we will review the basic framework as well as the special rules applicable to residential real estate (including bed and breakfasts, and vacation rental properties), self assessing HST, supplies of real property by the charities / NPOs, and the recovery of HST by credit or rebate. Last but not least we will also examine who must report HST on sales of real property (and how!).	Jeremy Scott	\$115.00	2 hours
<b>Practice Management – Tips and Traps</b>	June 7, 2018	This seminar will provide an overview of practice management issues as well as useful tips to help lawyers prevent complaints and malpractice suits. Attendees will learn how to identify and avoid some of the most common problems and serious mistakes that can affect all busy lawyers (whether in a firm, organization, or as a sole practitioner), and develop best practices and strategies to help manage your practice in a safe and effective manner.	Henny Harmsen, Counsel & Assistant Manager, Practice Review, Law Society of Ontario	\$115.00	2.5 hours
<b>Title Insurance: Reduce Your Risk</b>	June 19, 2018	The practice of real estate has become very demanding over the past few years with clients, real estate agents and lenders pulling you on in all directions with unrealistic high expectations. These unrealistic expectations may also increase this risk of claims against your E&O insurance and put pressure on you, your staff and the relationships with your clients and referral sources. Through our discussion you will learn how title insurance can assist you in reducing your risk when closing a real estate transaction. You will learn tips on underwriting and how you can help in developing creative solutions. You will gain a stronger understanding of the coverage provided using claims examples. We will also review some valuable tips on how to speak to your clients about the value of title insurance. We also look forward to an open table at the end to hear from you and how title insurance has helped your practice.	Cameron McInnes – Regional Manager Atlantic Canada, Chicago Title Insurance Company Caroline Émond – Director of Underwriting, Chicago Title Insurance Company	\$57.50	1 hour
<b>"I don't Want to Go!" – Cases Where</b>	June 21, 2018	Alienation and other parent-child contact problems pose significant challenges for lawyers, judges and of course parents. This training session provides a differentiated model for understanding the continuum of parent-child contact problems — affinity alignment, justified (realistic estrangement), alienation and hybrid cases, and the impact of alienation on children, adolescents and young adults. The role of	Nicholas Bala Dr. Barbara Fidler	\$287.50	6.5 hours

<b>Children Resist Post-Separation Contact with a Parent</b>		the voice of the child and cases with child protection involvement will be discussed. A continuum of legal and mental health interventions based on the nature and severity of the contact problem will be provided, with a focus on early identification, preventative legal measures, and suggestions for parenting plan orders at different stages of the litigation. Please see the working agenda for more information.			
<b>Presenting Cases at Labour Arbitration</b>	September 7, 2018	Labour arbitration is a unique and specialized area of law, which involves key elements of civil litigation but also has significant differences. This seminar, which is being presented in collaboration with the NL Labour Management Arbitration Committee (LMAC), will focus on the effective presentation of labour arbitrations, including practical advice, recent trends, and best practices. The seminar will include the following presentations: 1. Preparing Your Case: Pre-Hearing Preparation and Pre-Hearing Disclosure In this presentation, practitioners and a labour arbitrator will explain how to develop your theory of the case, gather relevant facts, identify issues, develop your strategy, identify preliminary objections, obtain documents, and prepare for opening arguments. 2. Making Your Case: Witnesses, Evidence, Objections and Final Argument In this presentation, practitioners and a labour arbitrator will explain how to prepare witnesses for their testimony, present any agreed-upon facts, organize any relevant documentary evidence, present your case, object at arbitration, and prepare for final argument. 3. Winning Your Case: Practical Tips, Suggestions and Best Practices In this presentation, practitioners and a labour arbitrator will provide practical tips about presenting cases at labour arbitration, suggestions for making your case proceed as efficiently as possible, along with advice about best practices.	Seminar Moderator: Kyle R. Rees Seminar Presenters: LeeAnn L. Montgomery Christina R. Kennedy Denis J. Mahoney David G.L. Buffett, QC Ian S. Patey Michelle A. Willette W. John Clarke Twila E. Reid Mark D. Murray	\$115.00	2.5 hours
<b>Mental Health and Lawyers</b>	September 18, 2018	Legal and other professionals are at a markedly increased risk of mental health and addiction concerns. They often face unique stresses, including the pressure to perform at a high level, client and firm demands, career fit, relationships and financial or family pressures. This session will explore the various risks inherent to the legal profession, identify strategies to address those risks and outline tools and resources available (including your Professionals' Assistance Program).	Doron Gold, BA, JD, MSW, RSW, CPCC Natacha Riopel	Free	2 hours
<b>An Overview of Cannabis Legislation in NL</b>	September 26, 2018	In October 2018, federal legislation will come into force, authorizing provinces and territories to establish retail schemes for the sale of recreational cannabis. This will mark the end of nearly a century of near absolute criminal prohibitions related to cannabis as an industry worth an estimated \$7 billion in Canada becomes subject to regulation at the federal, provincial and municipal levels. While federal legislation will contain a licencing scheme for cannabis producers and set out a variety of prohibitions related to certain activities, much of the framework related to recreational cannabis sale, purchase and consumption will be found in provincial legislation. The Cannabis Control Act, along with amendments to the Highway Traffic Act and the Smoke-Free Environment Act, 2005 were passed by the House of Assembly in May 2018 and will regulate various activities in Newfoundland and Labrador, including licensing for cannabis producers and retailers; enforcement of the regulatory scheme; requirements related to cannabis retail sale, purchase, and promotion; offences and penalties; and authority to make further regulations. This seminar will provide an overview of provincial legislation and address how provincial and federal regulatory spheres interact in this emerging industry.	Chad Blundon Solicitor (Civil Division), Office of the Attorney General, Department of Justice and Public Safety	\$115.00	2.5 hours
<b>Tax Planning for Lawyers</b>	February 19, 2019	Two BDO tax professionals speak on topics pertaining directly to our members. The topics will include tax planning for lawyers who have incorporated and those who file personally. Things such as available tax credits, filings, making instalments, etc. will be discussed in detail. They will speak on the recent government changes that affect private corporations and specifically, professional legal corporations. As well, they will discuss what they are seeing from the Canada Revenue Agency in practice.	Greg London, CPA, CA Partner, Canadian Tax – BDO Mike Trahey, CPA, CA Tax Manager - BDO	\$115.00	2.5 hours

<b>The NL Labour Relations Board: Practice and Procedure</b>	March 1, 2019	<p>The seminar will outline the legislation that governs the Labour Relations Board (the “Board”) and the composition and structure of the Board. Other applicable legislation that may involve the Board will also be referenced.</p> <p>Participants will be made aware of how the Board receives, processes, investigates and resolves applications, complaints, appeals and other matters that may be brought before the Board.</p> <p>Presenters will discuss practical tips and suggestions related to filing documents with the Board and the presentation of hearings before the Board, including the Board’s Rules of Procedure and policy circulars and other documents related to Board practice.</p>	David Conway Chairperson, Labour Relations Board Christina Kennedy Employee Representative (Regular), Labour Relations Board Sean Noah Employee Representative (Regular), Labour Relations Board Jacqueline Penney Employer Representative (Regular), Labour Relations Board Glenn Branton Chief Executive Officer, Labour Relations Board	\$115.00	2.5 hours
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